

Valley taxable sales still rising

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The California Board of Equalization reported taxable sales for the third quarter of 2013, showing retailers in the San Joaquin Valley doing better than ever.

Fresno County taxable sales totaled \$3.242 billion in the third quarter of 2013, up 6.7 percent from \$3.039 billion in the third quarter of 2012.

Tulare County saw its taxable sales improve 3.5 percent over the year from \$1.384 billion in 2012's third quarter to \$1.433 billion the same period in 2013.

Madera County was up 6.6 percent from \$355.29 million to \$378.6 million while Kings County's sales rose 6.7 percent, going from \$360.76 million to \$384.8 million.

Among cities, taxable sales in Fresno were up 5.3 percent in the year to \$1.761 billion while Clovis improved 10.2 percent to \$373.64 million.

In Visalia, sales jumped 7.5 percent to \$613.88 million while Tulare's sales went up 5.3 percent to \$213.4 million and Porterville's rose 7.4 percent to \$115.52 million.

Madera saw its sales rise 12 percent in the year to \$164.44 million while Hanford increased by 7.4 percent to \$193.71 million

Statewide, taxable sales totaled \$147.56 billion in the third quarter of 2013, an increase of 5.4 percent over \$139.99 billion in the same quarter the year before.

Nonstore retailers saw the greatest jump in sales, with transactions up 92.3 percent to \$1.716 billion.

Motor vehicle and parts dealers followed with a 12.3 percent increase to \$17.77 billion, while building materials and garden equipment supplies went up 9.6 percent to \$7.64 billion and furniture and home furnishings stores rose 7.8 percent to \$2.71 billion.

The BOE's data on taxable sales can be found at www.boe.ca.gov/news/tsalescont.htm.

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